



**Nussentials is going cruisin' again for our "Winter Getaway."**

When are we going?

February 16, 2011. Cruise to Key West and Cozumel.

You can win a free cruise ticket! Here are the contest details:

Many of you have short prospecting speeches that you use when you meet someone new. These "conversation openers" can be powerful tools for getting new customers and/or representatives. We want to hear (actually see) your prospecting speech.

- ❖ Type your prospecting speech. The speech must be under one minute.
- ❖ Email the prospecting speech to John Bigelow at [johnb@nussentials.com](mailto:johnb@nussentials.com).
- ❖ You can submit as many entries as you like.
- ❖ There will be two winners. One for the best Representative prospecting speech and one for the best Customer prospecting speech.
- ❖ You can enter speeches for both categories.
- ❖ Entries must be received by December 10, 2011.

The 2011 TOP GIVERS will select the finalists for both categories. The two winners will then be selected from among the finalists by Phil Mims and Kevin Pine.

Winners will receive a paid Winter Leadership Cruise ticket for one person. The winner is responsible for all other expenses.

Practice, refine, and submit. You may even enroll some customers and reps in the process!